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THE ECHO HEIGHTS FARM



GLADIOLUS



NINETEEN FORTY-ONE

Because of its unprecedented advancement and unlimited possibility, the gladiolus is the most logical selection to represent the U. S. A. as the national flower.

F. O. CHAMBERLIN

GLADIOLUS SPECIALIST

JORDAN - - - NEW YORK

GREETINGS

I wish to thank you most heartily for all you have done to keep me in business these many years. However, I do not wish to impose on your time to read page on page of material that I probably would not be able to embellish to a degree that would make it very interesting reading. However, let me suggest that if you are interested in gladiolus lore, join the New England Gladiolus Society (really an international society) one that will give you much valuable information, even though you may not be able to attend the annual show in Boston. Also join your State Society—many of which are affiliated with the N. E. G. S. Where such is the case you get the benefits of both by joining your State Society.

One thing more—if you would keep your interest in this wonderful flower, you should add at least a few to your collection each year, even though it may mean some sacrifice.

*He that doth not know
The joy that sacrifice can bring
Hath lost a goodly part
Of every goodly thing.*

Again we thank you and trust you will be able to enjoy some wonderful flowers from your 1941 plantings.

F. O. CHAMBERLIN.

PLEASE READ BEFORE ORDERING

Orders for Less Than \$1.00 Must Be Accompanied by Sufficient Postage

The different sizes will be designated as follows: L. for large, M. for medium, S. for small, and Blts. for bulblets. Large and medium bulbs are always of blooming sizes and many of the small ones will bloom and will make the best of bulbs for the next season.

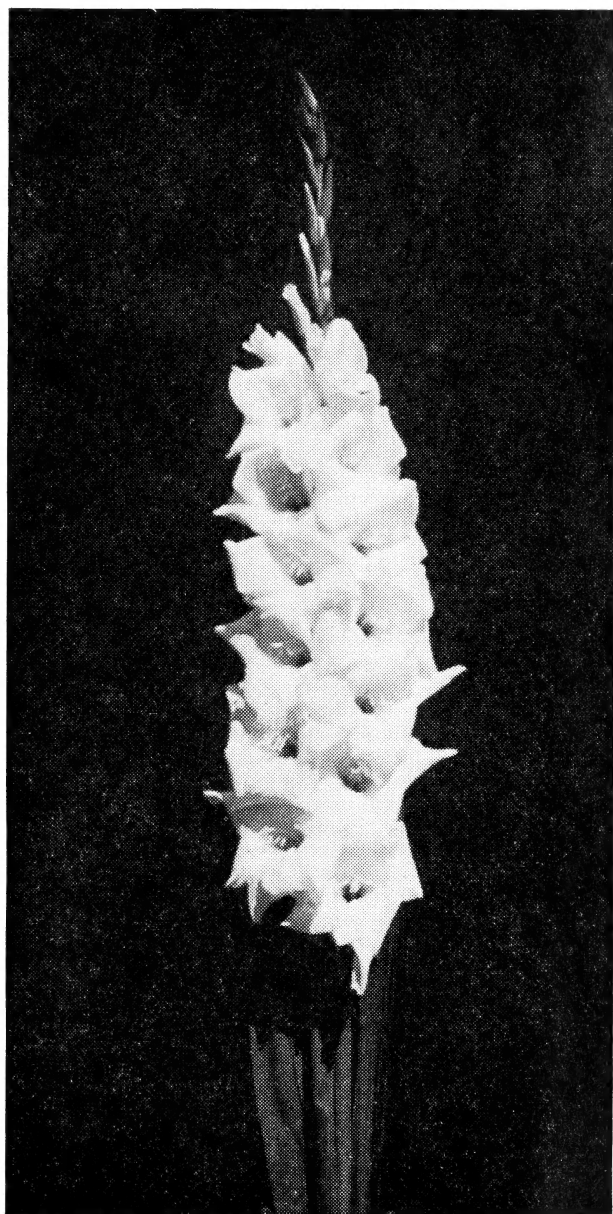
I would mention that there are a few varieties that do not make very large bulbs. M. size, in other words, would be a good size for a few of these varieties.

That does not mean that these varieties may not be very choice. I happen to know that the sweepstake spike at the State Show at Rochester in 1937 was produced from a bulb of but little more than 1 inch in diameter.

To avoid disappointment you should get your order in reasonably early, especially if you are going to order some of the newer varieties, as many of these are limited in quantity. *We will accept your C. O. D. order for future delivery.* We do not substitute unless we give better value.

All orders of \$1.00 or over will be prepaid anywhere in U. S. A. I am giving no discounts on these prices but I do try to give all customers a pleasant surprise. Of course, we can give wholesale quotations on large lots. Please send list of just what you want for estimates. The larger your order, the more extras you will receive.

Quotations are usually made three at the dozen rate, as we cannot afford to put up single items for less than 10c. So you get the benefit of the dozen rate whether you order three, six, nine or twelve. Where priced singly, multiply by 10 for dozen rate.



LORD SELKIRK

An outstanding white. A few of its many awards: Award of Merit Bronze Medal, New York World's Fair; Award of Merit, N. E. G. S. Show, Boston; Canadian Gladiolus Society Silver Medal for best spike in show. Large Bulbs \$2.50 each; Medium \$1.50 each; Small 75c each; Bulblets 25c each.

INTRODUCTIONS FOR 1941

ROSY CHEER (*Cham.*)—Rose red with splashes of white or cream in the petals. It is very different from anything on the market and makes a wonderful spike of large flowers with 8 to 9 out at a time on tall spike. Flowers are always well placed and stem never crooks. For substance of flower and vigor of plant, few can surpass it. Fine propagator. Large or Med. bulbs \$1.00 each; 2 L., 2 M., 3 S. and 12 bulblets for \$5.00. No small bulbs or bulblets only with collection.

HEAVENLY DAYS (*Cham.*)—This is a superb pink. Pronounced by Lins Trial Gardens as "heavenly color pink." Large flowers with tall spike. Try this one at our risk, money refunded if you return your stock after blooming it. We will release but a limited number of bulbs this year. L. and M. size \$1.00 each, not more than 5 to a customer.

FORMER INTRODUCTIONS

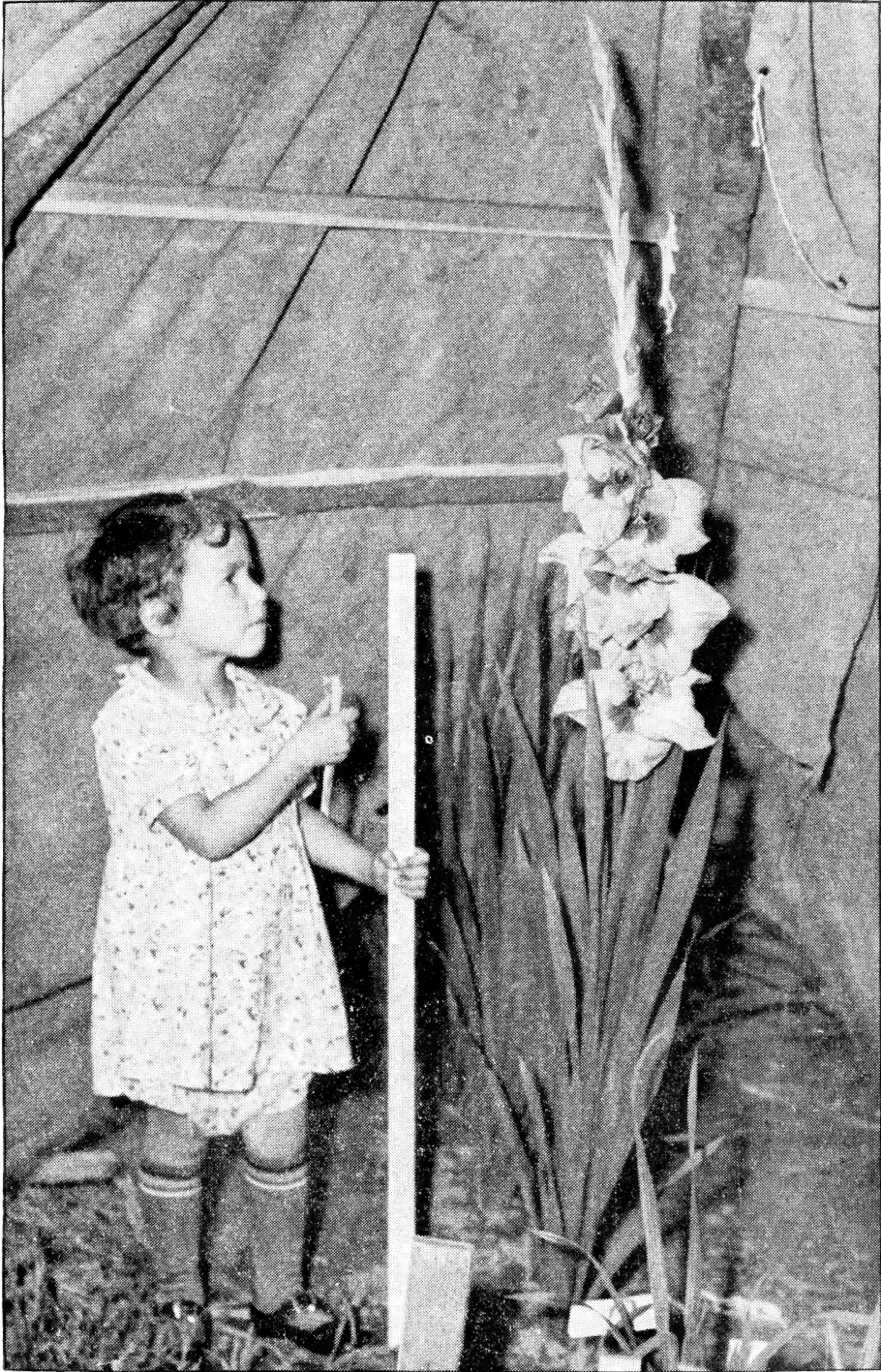
CAROLINE WERNER GANNETT (1938)

I am sure that anyone who has seen this glad will deem it to be worthy to be head of the giant class. It, having won its final award in the seedling class of the E. S. G. S. (Award of Merit), is now on its way to other places. Color—medium rose, with large cherry-red blotch, outer petals flaked lavender. Its round flowers are from 7 to 8 inches in diameter and from 9 to 11 out on a spike, strong enough to stand erect under its immense load. Placement and substance are of the best. We shipped a bulblet spike to Spring Green, Wisconsin, last year and this is what Mr. Lins of the Trial Gardens says, "Received spike of this from bulblet by mail while at Legion Convention. Lay around two days before my return. Placed in water, opened nine large blooms in excellent condition. Certainly a show spike." Produces a good fair quantity of bulblets that grow about 100 per cent. Holloway Dream Gardens of Henry, Nebraska, report that 25 Caroline W. Gannett out of 26 bulblets gave satisfactory growth. Prices this year are \$10 each for any size bulbs and \$1 each for bulblets. We include directions for growing these bulblets to large and medium size in one season. We have had a large percentage of them bloom from bulblets when grown according to these directions, and you wouldn't believe that they were grown from bulblets either.

GERTRUDE AMANDA—Withheld for increase.

MARY MARKOWITZ—Withheld for increase.

DR. KEMPTON (80 to 90 days)—Has won award of merit in 1939 and award of commendation in 1940 from the E. S. G. S. We had 20 bud spikes with as many as 10 out this year under ordinary field culture. A brilliant glistening red, flowers 5 inches and over. This is a great bulblet producer. Every spike is good. L. 50c each; M. 30c; S. 15c; bulblets; 6 L., 6 M., 6 S. and 200 bulblets for \$5.00.



CAROLINE WERNER GANNETT (*Chamberlin*)

INTRODUCTIONS FOR 1940

GERTRUDE AMANDA (85 to 90 days)—This glad has glamour. Its color is orange to orange pink, deep yellow in throat, six 5- to 5½-inch blooms out on 16- to 18-bud spike, florets heavily ruffled on strong straight spike. Named this one for the Mrs. (Large bulbs, \$5.00 each; M. \$3.00; S. \$2.00; bulblets, 3 for \$1.00.)

MARY MARKOWITZ (90 to 98 days)—This is a deep orange with deep red blotch that we believe is sure of a great future as a commercial and show flower—seven to ten 5-inch flowers open on a perfect spike of 20 buds. (\$5.00 each for Large; \$3.00 each M.; \$2.00 for S.; bulblets, 3 for \$1.00.)

DR. KEMPTON (85 to 90 days)—A brilliant, glistening dark red 5- to 5½-inch florets on 20-bud spike. E. A. Lins of Spring Green, Wisconsin, says of it, "Was good; liked its color and performance very well." This is a great bulblet producer and one to have on hand; in all sizes and

No. 662 - STATE OF NEW YORK Department of Agriculture and Markets

HOLTON V. NOYES, Commissioner

Certificate of Inspection of Nursery Stock

THIS IS TO CERTIFY that the nursery stock of F. O. Chamberlin, Echo Heights Farm, of Jordan, County of Onondaga, State of New York, has been duly examined in compliance with the Agriculture and Markets Law and has been found to be apparently free from all injurious insects and plant diseases. This certificate is

valid until **OCT 1 - 1941** unless revoked before that date.

Dated, Albany, N. Y., **OCT 2 - 1940**

H. V. NOYES,
Commissioner

A. B. BUCHHOLZ,
Director, Bureau Plant Industry

tion. We saw Lord Selkirk at the Boston show and it is certainly a wonder.

	LARGE	MEDIUM	SMALL	BULBLETS
Per each	\$ 5.00	\$ 3.00	\$ 3.00	\$1.00
Per ten	40.00	24.00	24.00	8.00

FLORA FARMER (*Quackenbush*)—This new glad is of a most beautiful clear pure pink, with creamy white throat. Blooms are 5-6 inches and nicely ruffled. Five to seven open, nearly all remaining buds showing color. As a seedling was given award of merit at the Boston show and certificate of award at the Empire State Show in 1938. This glad is bound to be very popular and one you will be proud to have in your collection.

	LARGE	MEDIUM	SMALL	BULBLETS
Per each	\$ 3.00	\$ 2.00	\$ 1.00	\$.30
Per ten	24.00	16.00	8.00	2.40
Per 100	192.00	128.00	64.00	19.00

LIST OF MODERN GLADIOLUS

A List That Should Satisfy the Most Fastidious

AFLAME — Immense geranium pink. One of the real ones. (L. 3 for 15c; M. 6 for 15c.)

ALAYNE (*Kinyon*) — Beautiful new shade of light rose, never flecks. Tall straight stem with 20 or more buds. This is a large decorative of exquisite beauty; also a splendid propagator. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c; Blts. 100 for 25c.)

ALBATROSS (*Pf.*) — Purest white. One of the best. Tall with large florets. (L. 3 for 15c; M. 3 for 10c; S. 10 for 15c.)

ALIGHT (*Hornberger*) — Sport of the world famed *Aflame*, which retains the characteristics of that variety in all but color. A beautiful pink with white throat. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c.)

ALLEMANIA (*Pfit.*) — One of the largest and brightest of *Pfitzer's* reds. New. (L. 1 for 15c; M. 2 for 15c; S. 5 for 15c.)

AMADOR (*Kingsley*) — A new glowing red that will surely please you. (L. 3 for 15c; M. 3 for 10c; S. 10 for 15c; Blts. 20 for 10c.)

AMANDA — Light pink. A late introduction and very early. (L. 15c each; M. 10c each; S. 2 for 10c; Blts. 25 for 15c.)

AMBERGLOW (*Palmer*) — Very tall quite deep yellow of good size. Early. Opens six to eight well faced florets on slender wiry spikes. This appears to be about

the best commercial deep yellow yet introduced. Prolific. (L. 3 for 40c; M. 3 for 25c; S. 5 for 25c; Blts. 15 for 25c.)

AMERICAN COMMANDER — (New.) Tall strong growing red which promises to be an improvement on *Commander Koehl*. Quite good propagator. (L. 80c each; M. 40c each; S. 20c each; Blts. 10 for 40c.)

AMRITA (*Palmer*) — An improved *Wasaga*. Rich soft buff with yellow throat. Nicely ruffled with about six blooms open on a nice spike. A promising new commercial. Good propagator. (L. 20c each; M. 15c each; S. 10c each; Blts. 10 for 10c.)

APPEAL — Beautiful geranium pink with conspicuous yellow lip. Large and early. (L. 3 for 20c; M. 5 for 20c; S. 10 for 20c.)

APRICOT GLOW — Early apricot. A parent of *Picardy*. (L. 3 for 15c; M. 5 for 15c.)

ARABELLA (*Pfitzer*) — Deep black red. An improved *Moorish King*, having better spikes. Tall exhibition variety. (L. 3 for 25c; M. 3 for 15c; S. 3 for 10c; Blts. 20 for 10c.)

ARABIA — A very dark red. (L. 3 for 15c; M. 5 for 15c.)

AVAGNON — A late introduction from Australia and is a sport of the famed *Mrs. S. A. Errey*. Color is silver pink overlaid with plum

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and plum blotch, a very unusual color combination. (L. 3 for 20c; M. 3 for 15c; S. 5 for 15c; Blts. 25 for 10c.)

AVE MARIA—One of the finest of the light blues in the medium price class. (L. 3 for 15c; M. 5 for 15c.)

BARCAROLE (Palmer) — New large, tall, clear orange. (L. 50c; M. 30c; S. 20c; Blts. 5 for 25c.)

BAGDAD—Smoky rose. Immense stalk and flower. (L. 3 for 15c; M. 5 for 15c; S. 10 for 15c; Blts. 100 for 40c.)

BEACON (Palmer) — A clear bright scarlet with large, clear cream blotch. Tall and straight, with 8-10 medium large blooms out. Distinctive in color and beautifully waved and ruffled. (L. 3 for 20c; M. 3 for 15c; S. 5 for 10c; Blts. 100 for 40c.)

BETTY HUMPHRIES — An improved Betty Nuthall. Is a few shades darker than Nuthall with less markings in the throat, and seems to be some larger in flower. A strong and healthy grower. (L. 1 for 10c; M. 2 for 10c; S. 4 for 10c; Blts. 50 for 25c.)

BETTY NUTHALL — Apricot orange. Wonderful for exhibition or for florists' use. Late. (L. 3 for 15c; M. 5 for 15c.)

BILL SOWDEN — Large, deep crimson. A very fine one from Australia. Does not make large bulbs. (L. 3 for 15c; M. 5 for 15c; S. 10 for 15c.)

BLACK OPAL (Errey)—One of the most outstanding in the very dark red class. A true exhibition variety that will open ten well

placed florets on tall, straight spike. (L. 1 for 30c; M. 1 for 20c; S. 1 for 10c; Blts. 10 for 20c.)

BLEEDING HEART — A light pink with large red blotches. One of the newer ones and very popular. Tall spikes with 8 large blooms open. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c; Blts. 100 for 50c.)

BLUE ADMIRAL (Christ) — Deep violet blue. Appears to be one of the very best dark blues. (L. 3 for 20c.)

BLUE BEAUTY (Blaue Schönheit.) (Pf.)—Giant light blue with edges of petals overlaid violet-blue. Wide opened florets. A super Ave Maria. (L. 3 for 25c; M. 3 for 15c; S. 5 for 10c; Blts. 20 for 25c.)

BLUE DANUBE—Amethyst blue. A tall, fine, healthy plant. (L. 3 for 15c; M. 5 for 20c.)

BLUE PEACOCK (Salbach) — Medium violet, red and white throat. A most attractive and satisfactory blue. (L. 3 for 20c; M. 3 for 15c; Blts. 25 for 10c.)

BOB WHITE (Zimmer)—An immense white with two rose lines in throat. (L. 3 for 15c; M. 4 for 15c; S. 5 for 10c; Blts. 25 for 10c.)

BREAK O' DAY — Very early, delicate pink. (L. 3 for 10c.)

BROWN WINGS—A real brown glad. Every collection should have a few. (L. 3 for 15c; M. 5 for 15c.)

BUTTERBOY — A very early primrose yellow. Tall with good number out. Florists like this one. (L. 3 for 10c.)

BON ECHO—Large lovely pink. (L. 3 for 10c.)

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CANBERRA—Fine large yellow from Australia. (L. 3 for 15c; M. 5 for 15c.)

CAESAR (Rozan)—Giant orange scarlet of Pfitzer Triumph type, but more buds and blooms. (L. 3 for 20c; M. 3 for 15c; S. 4 for 10c.)

CAPTAIN BOYNTON—A tall lavender, and a fine spike in every way. (L. only 3 for 15c.)

CARMENIA (Mair, Scotland)—Carmine crimson glad with white in throat. Twenty or more buds, half of which are out at once. Should be a winner in the rose or rose red class. (L. 3 for 15c; M. 5 for 15c; Blts. 25 for 10c.)

CHAS. DICKENS—Bright, radiant purple with velvety blotch. Tall and a prize winner. (L. 3 for 15c; M. 5 for 15c.)

CHIEF MULTNOMA—A very fine large dark smoky with large red blotch. (L. 25c each; M. 15c each; S. 2 for 15c; Blts. 10 for 10c.)

COLONIAL MAID (Young)—Very tall long spikes of white overlaid lavender with small darker feather in the throat. This gives promise as a commercial variety. (L. 50c each; M. 30c each; Blts. 3 for 15c.)

CORAL GLOW (Ellis)—Large richly colored coral rose. An outstanding flower and one of the best of the recent introductions. Quite early. Very fine. (L. 30c each; M. 20c each; S. 10c each; Blts. 10 for 15c.)

COMMANDER KOEHL—Deep, brilliant red. One of the best. (L.

3 for 15c; M. 5 for 15c; S. 10 for 15c; Blts. 25 for 10c.)

CORONATION (Palmer)—A light salmon rose, shading to creamy yellow in throat. One of the most beautiful of glads. (L. 3 for 15c.)

CRIMSON GLOW—Large bright red. Old but still a favorite with many. (L. 3 for 10c; M. 5 for 10c.)

D. A. HAY (Whiteley)—A very popular New Zealand variety, having won many championships in that country. Pink with creamy white throat. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c; Blts. 25 for 10c.)

DANNY BOY—An attractive New Zealand variety of brownish slate with throat of tangerine. (L. 3 for 20c; M. 3 for 15c; S. 5 for 15c; Blts. 10 for 10c.)

DANZIG (N. Z.)—Shades of brown. Very odd. (L. 3 for 25c; M. 3 for 15c; S. 4 for 10c.)

DEL RAY—A new light red with white blotch. Is very fine. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c.)

DEBONAIRE (Palmer)—La France pink, shrimp pink and creamier throat. Very tall and strong grower. Some consider this better than Picardy. (L. 3 for 15c; M. 5 for 15c; S. 6 for 10c.)

DOROTHY DOW (Evans)—Magenta rose overlaid slate with darker blotch. Darker than Emile Auburn. Ten large flowers out on good spike. Exhibition. Good propagator. (L. 1 for 25c; M. 1 for 15c; S. 2 for 15c.)

DO-X (Pf.) — Large, clear, light yellow. One of the best in its class. 5-inch flowers. (L. 1 for 10c; M. 2 for 10c.)

DREAM O' BEAUTY—A rose red or deep cerise. Very fine, vigorous grower and very popular. The flowers are liable to be a little wide spread, leaving an opening between the rows of blooms. (L. 3 for 15c; M. 5 for 20c; S. 10 for 20c; Blts. 100 for 25c.)

DR. BAILEY—A very beautiful velvety old rose; not very large but very refined. (L. 3 for 20c; 12 for 75c.)

DR. A. C. McKILLOP (N. Z.)—A fine lavender with cream throat, cream line down each rib; wide open florets. (L. 2 for 15c; M. 2 for 10c; S. 5 for 15c.)

DR. DURR (Pf.) — New white with cream throat. Very early. Stiffer stems and better substance than Polar Ice. (L. 3 for 15c; M. 3 for 10c; S. 6 for 10c; Blts. 40 for 10c.)

DR. F. E. BENNETT — Flame scarlet. Always fine. (L. 3 for 10c; M. 5 for 10c.)

DUNA (Palmer) — Apricot buff with cream throat. Very fine. (L. 3 for 15c; M. 5 for 15c; S. 5 for 10c; Blts. 25 for 10c.)

DR. HOEG (Hoeg) — Maroon with velvety sheen. Very beautiful. (L. 3 for 20c; M. 3 for 15c.)

EDITH ROBSON—A very fine salmon with red blotch. (L. 3 for 15c; M. 5 for 15c; S. 6 for 10c.)

EMILE AUBURN — Smoky red. Most popular in its class. (L. 3 for 10c; M. 5 for 10c.)

EVEN SONG (Palmer) — Large ruffled smoky with a cream blotch. Has been called an improved Mother Machree, but has not been up to that variety with me. (L. 3 for 15c; M. 5 for 15c; S. 10 for 15c.)

FANNY CROSBY—A fine cream with many flowers out. (Large only 3 for 10c.)

FLAMING METEOR (Mitsch)—Giant red. One of the brightest and most showy of glads. Strong grower. (L. 3 for 20c; 12 for 75c.)

FLYING SQUADRON (Ellis)—Reddish salmon with deep red blotch; 6-inch florets of very attractive coloring. (L. 1 for 10c; 3 for 25c.)

FRILLED CHAMPION (Roosan)—Large ruffled salmon orange. Early, and a real champion. (L. 3 for 20c; M. 3 for 10c; S. 6 for 15c; Blts. 100 for 25c.)

GAY HUSSAR—A very fine salmon orange. (L. 3 for 10c; M. 5

GIANT NYMPH — Tall, light pink. A winner. (L. 3 for 10c; M. 5 for 10c.)

GOLDEN ANNIVERSARY (K.) —Fawn yellow suffused blush pink. Large red blotch. A beautiful ruffled variety. (L. 3 for 25c; M. 3 for 15c; S. 3 for 10c; no Blts.)

GOLDEN CHIMES—Large, clear pure yellow. Nicely ruffled. One of the most satisfactory yellows. (L. 3 for 15c; M. 5 for 15c; S. 6 for 10c.)

GOLDEN DREAM—Still a winner in the yellow class. (L. 3 for 10c; M. 5 for 10c.)

GOLDEN EAGLE—Earliest in a deep yellow glad. (L. 3 for 10c.)

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GOLDEN FLEECE (Ellis)—Very clear yellow, fine cutflower. (L. 3 for 15c; M. 3 for 10c; Blts. 25 for 10c.)

GERTRUDE SWENSON (Swenson) — Fine exhibition lavender. Opens up to 12 or more blooms well faced on long spikes. Better grower and propagator than most of its type. Have had big spikes from bulblets. (L. 1 for 10c; M. 2 for 15c.)

HEATHFIELD (Errey)—One of Errey's best. Coppery orange with orange-crimson center. Makes a good exhibition spike. (L. 3 for 25c; M. 3 for 15c; S. 6 for 15c; Blts. 25 for 10c.)

HECTOR (Dec) (Com) — Early midseason. Salmon scarlet with reddish speckles on cream throat. Lighter in upper throat. 5-6 large immense ruffled blooms open at a time. A magnificent variety. (L. 3 for 15c; M. 5 for 15c; Blts. 100 for 25c.)

HERCULES (Crow)—Deep buff. Very tall. Strong grower. (L. 3 for 15c; M. 3 for 10c; S. 6 for 10c; Blts. 25 for 10c.)

HERITAGE (Prestgard)—A pure pink with 10 to 15 open blooms. Has been a winner in a number of shows. (L. 3 for 20c; M. 4 for 15c; S. 10 for 20c; Blts. 50 for 20c.)

HINDENBURG'S MEMORY (Pfizer)—This velvety deep scarlet glad has caused quite a sensation wherever it has been shown because of the extra large florets and spikes which it produces. For exhibition purposes it far surpasses Commander Koehl. Late midsea-

son. (L. 40c each; M. 30c; S. 20c; Blts. 10 for 40c.)

HINEMOA (Doney)—The famous novelty glad. Deep rose, flecked darker at times, with cream blotches. (L. 3 for 20c.)

HIGHLAND CHIEF (Mair) — Rich violet orchid lavender, opening eight large ruffled blooms. Recommended to be a greatly improved King Arthur. (L. 1 for 60c; M. 1 for 40c; Blts. 10 for \$1.00.)

HILDRED (Love) — Fine large new lavender. Has received many awards over Minuet. (L. 60c; M. 40c; S. 20c each; Blts. 10 for 50c.)

IOSCO (Kinyon) — Wentworth's description: "Exhibition type. Ivory buff. Introduced 1937. This is the largest, most open flowered yellow variety that I have ever seen. I saw it in the fields 6 ft. high with eight or more 6-inch flowers in bloom at one time. The color can only be classed as a light ivory buff, though it will be known generally as a good yellow exhibition variety. Gigantic in every way as to height. (L. 1 for 50c; M. 1 for 30c; S. 1 for 20c.)

ISOLA BELLE (Pf.)—New. Cattleya pink with a soft lilac hue. The wide open florets are slightly ruffled. (L. 3 for 20c; M. 3 for 15c; S. 4 for 10c; Blts. 25 for 20c.)

JALNA—A very unusual smoky salmon and ashes of roses. Ten or more large blooms wide open. Very popular with all who have seen it. (L. 2 for 15c; M. 5 for 25c; S. 5 for 15c; Blts. 100 for 25c.)

JONQUIL—Said to be the deepest clear yellow in existence. Up to 8 open at once. Not large but very

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distinctive. (L. 3 for 20c; M. 3 for 15c; S. 5 for 15c.)

JOSEPH HAYDEN (Pfitzer) — The color is pale violet, with a very large, deep violet blotch of beautiful appearance; the contrast is most striking and effective. Bound to be very popular. (L. 1 for 25c; M. 1 for 20c; S. 1 for 15c; Blts. 10 for 20c.)

J. S. BACH (Pfitzer)—Salmon orange. One of the best from this noted originator. A real exhibition glad. Very early. (L. 3 for 15c; M. 3 for 10c; S. 10 for 20c; Blts. 25 for 10c.)

J. T. PIRIE—Very attractive mahogany brown; cream throat markings. (L. 3 for 15c; M. 3 for 10c; Blts. 50 for 10c.)

KING ARTHUR (Arenius) — Grand deep rose-lavender. Florets very large, of distinct shape, edges fluted, of heavy substance, and well arranged. Visitors spot this as one of the most outstanding and interesting among newer glads. (L. 3 for 15c; M. 4 for 15c; S. 5 for 10c; Blts. 25 for 10c.)

KING LEAR—A new purple. Early and recommended to be the best in its color by the introducer. (L. 50c each; M. 30c; S. 20c; Blts. 10 for 20c.)

LA PORT (Moir)—Flesh pink, shading to rose pink on two lower petals. Perfect placement on good stem. Said to be very early. (L. 1 for 30c; M. 1 for 20c; S. 2 for 20c; Blts. 25 for 25c.)

LEONA (Pruitt) — A very rich rose-red. Medium late, tall growing, carrying from 6 to 8 fine, large, ruffled flowers open at one time. (L. 3 for 15c; M. 3 for 10c.)

LILY JORDAN (Cave) — This new glad from Canada comes very highly recommended. Deep pink with small rose-red blotch. Opens 11 five-inch flowers on a 20-bud spike. (L. 50c each; M. 40c; S. 20c; Blts. 10 for 50c.)

LOIS HEMAN — A very out of the ordinary little glad. Yellow and rose red with greenish throat. Has been dubbed "The Clown," but is really very popular. Bulbs not as large as most varieties. Blooms well from small bulbs. (M. 3 for 10c; Blts. 25 for 10c.)

LUCIFER (Errey)—Orange scarlet, purple red blotch. One of the best from Australia. Ten blooms out on very tall spike. Very strong, healthy plant. (L. 3 for 20c; M. 3 for 15c; S. 4 for 10c; Blts. 50 for 15c; S. 5 for 15c.)

LOTUS—Very dainty, white, pink and cream. Large flower, about four out. (L. 3 for 15c; M. 3 for 10c; Blts. 25 for 10c.)

MAID OF ORLEANS—Considered to be one of the best of the newer creamy whites. (L. 3 for 15c; M. 5 for 15c; S. 10 for 15c.)

MAKENU (New Zealand) — Large wide open ruffled florets of orange shade, with scarlet blotch. Similar to Pfitzer's Triumph in color. Does not burn in sun. (L. each, 15c; M. 10c; S. 2 for 10c; Blts. 10 for 10c.)

MAMMOTH WHITE — A pure white. Six or seven inch blooms. One of the best for show purposes. (L. 3 for 15c; M. 5 for 15c.)

MARGARET BEATON (Towmey Bros.)—A very outstanding new glad of immense size. Seven to eight six-inch flowers open. Color

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snow white with small scarlet blotch. (L. 40c; M. 30c; S. 20c each; Blts. 10 for 30c.)

MARGARET FULTON — Rich clear salmon. Very fine for early. (L. 3 for 10c; M. 4 for 10c; S. 6 for 10c; Blts. 100 for 10c.)

MARMORA—The gray glad. A prize winner. (L. 3 for 10c; M. 5 for 10c.)

MAY DAVIDSON (*J. J. Brown*) — Pink, slight gray cast. Tall, straight spike; 6 to 8 6-inch florets open at once. One of the best exhibition glads. New. (L. 3 for 20c; M. 3 for 15c; S. 3 for 10c; Blts. 100 for 20c.)

MARY ELIZABETH (*Dr. Stevens*) — White with yellow throat. Beautiful. A winner in the decorative class. (L. 3 for 15c.)

MARY FREY—Large early lavender. We consider this one of the best. (L. 3 for 15c; M. 5 for 15c; S. 10 for 10c; Blts. 100 for 10c.)

MILFORD (*N. Zealand*) — A beautiful shade of blue, no red markings. Considered to be the very best light blue. (L. 3 for 20c; M. 3 for 15c; S. 5 for 15c; Blts. 100 for 25c.)

MINUET—Considered by many as the very best lavender. (L. 3 for 15c; M. 5 for 15c.)

MISS JOY—Beautiful pink and very early. (L. 3 for 10c; M. 5 for 10c; S. 10 for 10c; Blts. 100 for 20c.)

MISS NEW ZEALAND (*Julien*) — Salmon, rose blotch. Without doubt this is one of the largest glads in spike and flower. Well spaced and placed. (L. 1 for 10c; M. 2 for 10c; S. 4 for 10c; Blts. 100 for 40c.)

M. M. SULLY—Milk white. Red blotch. Very fine. (L. 3 for 15c.)

MOIRA (*N. Z.*)—Bright scarlet, warm deep throat. This seems to have better placement than *Wurtembergia*, and more flowers out. Flowers not quite as large. (L. 3 for 20c; M. 4 for 15c; S. 5 for 10c; Blts. 25 for 10c.)

MOORISH KING — One of the very best in a large, dark red. (L. 1 for 10c; M. 3 for 15c; S. 5 for 15c; Blts. 10 for 10c.)

MOROCCO (*Pf.*) — Very dark maroon. Buds almost black. An outstanding novelty. (L. 3 for 15c; M. 3 for 10c.)

MOTHER MACHREE — World famous. Soft smoky lavender with orange lines. We consider this as one of the very best in its class. In fact, it is our favorite. Was introduced at \$100 a bulb. (L. 3 for 15c; M. 6 for 20c; S. 12 for 20c.)

MRS. F. C. PETERS—One of those older ones that is still very fine. A wonderful lavender for late flowers. (L. 3 for 15c; M. 5 for 15c.)

MYRNA—New large ruffled white. Very fine. Stood up the best of any white I grew last year. (L. 1 for 75c; M. 50c; S. 25c; Blts. 10c each.)

MYWAG (*Palmer*)—Salmon shading to white throat with large scarlet blotch. Immense round florets, of exceptional beauty. (L. 1 for 15c; M. 2 for 15c; S. 4 for 15c; Blts. 10 for 20c.)

MRS. G. G. ERREY (*Errey*)—This new creamy white glad is about all that could be desired in real beauty and formation of spike.

Ten or more flowers out. Medium and Small only. (M. \$1.50; S. \$1.00 each.)

MRS. S. A. ERREY (Errey) — Brilliant orange with an orange crimson blotch. Ten enormous blooms on tall spike. Burns badly in hot sun. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c; Blts. 25 for 10c.)

NEW ERA (Ellis-Majeski) — Eosine pink blended with La France pink. A pink that is pink. Soft cream throat, white midribs. Extremely ruffled (very frilled). Ten open florets, 18 florets and buds. Good placement and always straight. Heavy texture. Under subdued light it has no equal. (L. 1 for 15c; M. 3 for 20c; S. 5 for 20c; Blts. 25 for 25c.)

NEWINGTON (Errey) — Cream slightly flaked on outer edges with rose pink; lower petals suffused lemon yellow. Tall, strong grower. Up to 10 open at once. (L. 1 for 20c; M. 1 for 15c; S. 3 for 15c.)

NINTH SYMPHONY (Pf.) — New. A first class exhibition variety. Color vivid salmon red with silky sheen without any markings. The florets are very large, wide opened, of good lasting substance and excellently placed. (L. each, 10c; M. 3 for 15c; S. 3 for 10c; Blts. 30 for 25c.)

OBERSCHLEISEN (Pf.) — A real cream colored glad; new. Long spikes, many out. Exceptionally good. (L. 3 for 20c; M. 3 for 10c; Blts. 25 for 10c.)

ORANGE PRINCESS (De Grott) — Pure salmon orange. One of the finest. Flowers perfectly placed and ruffled. (L. 1 for 10c; M. 3

for 20c; S. 10 for 25c; Blts. 100 for 25c.)

OREGON (Ellis) — Light pink with cream throat. Considered to be one of the finest new glads. Wonderful color. Giant spike with 6½-inch blooms. Crooks badly in this climate. (L. 3 for 15c.)

OUR SELECTION — Smoky salmon rose, red throat, cream lip. Large number of flowers out. A great prize winner from Australia. (L. 3 for 15c; M. 5 for 15c.)

PEACH ROSE — Extra choice rose pink, darker throat. A winner. (L. 3 for 15c; 12 for 60c.)

PEGGY-LOU (Wilson) — Smooth deep shrimp pink with a rosy cast, and slight peppering of deeper rose in throat. Very similar to Picardy in every way except that Peggy-Lou is deeper in color. Was declared the champion seedling bloom at Pennsylvania show. (L. 1 for 15c; M. 1 for 10c; S. 3 for 10c; Blts. 25 for 20c, 100 for 40c.)

PELEGRINA (Pfitzer) — Probably the best dark blue to date. Not as vigorous a grower as some, but very beautiful. (L. 3 for 15c; M. 5 for 15c; S. 10 for 20c; Blts. 100 for 35c.)

PFITZER'S TRIUMPH — Light orange scarlet, deeper lip. Immense wide open flowers. A wonderful flower. (L. 3 for 15c; M. 5 for 15c; S. 10 for 15c.)

PICARDY (Palmer) — A soft shrimp pink. One of the most outstanding of the newer glads. Champion bloom at New York State Glad Show at both 1934, 1935 and 1936 exhibits. A tremendous propagator; thus the low price. (L. 3 for 10c; M. 6 for 10c; S. 15 for 15c; Blts. 100 for 10c.)

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PIMPERNEL — Clear, light red, white throat. One of the best in its class. (L. 1 for 10c; M. 3 for 20c; S. 2 for 10c; Blts. 100 for \$1.00.)

PIRATE (Palmer) — Shades and tints of pomegranite purple. Large flowers well placed on a tall spike, makes this one of the best dark beauties. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c.)

PITITI (Hill, New Zealand) — Salmon apricot flecked darker and the throat powdered with henna. This has proved to be a champion in New Zealand. (L. 2 for 15c; M. 3 for 10c; S. 5 for 10c; Blts. 25 for 10c.)

POLAR ICE (Pfit.) — Another pure white. This is on the order of Albatross but earlier. Fine texture. (L. 3 for 15c; M. 5 for 15c.)

PRIDE OF WANAKAH — Fine, large lavender rose. Very popular. (L. 3 for 15c.)

PROF. VAN SLOGTERN (Alke-made) — A very beautiful soft pink that is different. Spike straight and tall. (L. 3 for 10c.)

QUEEN MARYLAN — A 1940 introduction by Pruitt. Light shell pink with cream throat. Large recurved flowers on slender wiry stem. Very lovely. (L. 60c each; M. 40c; S. 25c; Blts. 10 for 60c.)

RAMESSES — Large purple. A very distinct form and coloring. (L. 3 for 20c; M. 3 for 15c.)

RAMSAY MacDONALD (Pfit-ser) — This new purple is very fine in color, good spike flowers well placed. (L. 1 for 15c; M. 1 for 10c; S. 2 for 10c; Blts. 10 for 10c.)

RAPTURE (Palmer) — Medium light salmon with diffused creamy blotch. (L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 30c; S. 10 for 15c; Blts. 25 for 10c.)

RECOVERY (Blake) — Salmon rose-red. Very fine, strong grower. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c; Blts. 25 for 10c.)

RED LORY — Rose red, crimson blotch. Ten to 12 open at once. A fine Australian variety. Best from large size bulbs. (L. 3 for 15c; M. 5 for 15c.)

RED PIRATE (Gelser) — Dark rose-red with almost black blotch. Very pleasing shade of red. (L. 1 for 20c; M. 1 for 15c.)

RED PHIPPS — A glowing light scarlet. Very fine for exhibition or commercial use. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c.)

REDWOOD BEAUTY (Majeski) — Something like the popular "Our Selection," but larger, brighter, and more dazzling and spectacular. (L. each, 30c; M. each, 20c; S. each, 15c.)

REWI FALLU (Fallu) — Deep blood red. Large blooms of heavy texture on a tall straight spike with 6 to 8 open. This is truly a wonder glad. (L. 3 for 20c; M. 3 for 10c; S. 5 for 10c; Blts. 100 for 25c.)

RIMA (Mitsch) — A very beautiful lilac pink with a cream throat. The florets are large and well placed on long spike—stands heat remarkably well. I believe this will be in great demand as a cut flower variety. (L. 3 for 40c; M. 2 for 20c; S. 3 for 15c; Blts. 40 for 30c.)

ROBERT THE FIRST (A. J. Wilkus) — Rose purple. Grows tall

with 20 to 23 buds. A row of these are as straight and uniform as a line of soldiers. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c; Blts. 25 for 10c.)

ROSEX (Palmer)—A salmon scarlet shading to rose. Many open. We won first at the 1934 Empire State Show for most buds and blooms with a spike of this grown from a No. 3 bulb. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c; Blts. 15 for 10c.)

ROSEMARIE PFITZER (Pfitzer)—Cream with more or less pink overlay. Eight or nine good sized well faced blooms open. A beautiful variety. (L. 3 for 20c; Blts. 100 for 20c.)

ROTENBERG (Pr.)—Bright deep red with black-red blotch. A very rich lustrous color, and good spike. (L. 3 for 25c; M. 3 for 15c; S. 3 for 10c; Blts. 25 for 10c.)

ROSALIE—Rose pink petals bordered wine, cream throat. Outstanding. (L. 20c each; Blts. 25 for 25c.)

ROYAL GOLD (Pfitzer)—Another new one from this noted originator. A beautiful yellow, large and early. I have had as many as 8 blooms out on spikes grown from No. 6 bulbs. (L. 1 for 30c; M. 2 for 30c; S. 3 for 20c; Blts. 20 for 25c.)

SCHENECTADY (Stevens)—Coral red streaks on rose ash. (L. 3 for 15c; M. 5 for 15c.)

SCHWABEN GIRL—Pure pink. (L. 3 for 20c.)

SENSATION (Marshall)—A large rose with lighter throat. Ruffled and a tall vigorous grower.

Highly recommended. (L. 1 for \$1.00; M. 60c; S. 25c; Blts. 3 for 25c.)

SHIRLEY TEMPLE (Pruitt)—This new cream with a darker throat created a great sensation in Oregon in '36, where it was shown with seven out and florets, measuring over 6 inches in width. A very vigorous grower and good germination from bulblets. (L. 1 for 10c; M. 2 for 10c; S. 3 for 10c; Blts. 25 for 25c.)

SNOW PRINCESS (Pfitzer)—Really an improved Maid of Orleans, and that should be recommended enough. Makes better bulbs than many of the large whites. A good propagator. (L. 1 for 25c; M. 15c; S. 2 for 15c; Blts. 10 for 15c, 100 for \$1.00.)

SILVER SHEEN (Symons)—Glowing salmon pink with a white tongue on lower petals. Tall fine spike with up to 10 out. (L. 3 for 20c; M. 3 for 15c; S. 2 for 10c; Blts. 25 for 10c.)

SMILING MAESTRO (Christ)—Deep salmon rose, usually flaked brown. A wonderful, nice large exhibition glad, and a good propagator. (L. 3 for 20c; M. 3 for 15c; S. 5 for 15c; Blts. 10 for 20c.)

SOUTHERN CROSS (Whiteley)—Color is one of the finest clear reds. Facing and growth are of the best. Very prolific. Early. (L. 3 for 15c; M. 3 for 10c; S. 6 for 10c; Blts. 50 for 10c.)

S-35/17+1 (*Chamberlin*)—Unnamed seedling that has only been shown at one seedling show of the E. S. G. S. This show was held at Lima, N. Y., Sept. 7, 1940, at which it received award of honorable

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mention. It was also voted the best spike in the show. This is the best heavily ruffled glad we have ever seen, and while we are not offering it for sale this year, we wish to call your attention to it so you will be looking for it next year in the seedling class. Color and ruffling about the same as New Era but very much larger.

STAR OF BETHLEHEM (*Pfitzer*)—We believe this to be the very best of the white varieties. Better placement than Albatross, and not crowded or stubby as some of the others sometimes are. (L. 3 for 20c; M. 3 for 15c; Blts. 10 for 10c.)

STORM TRIUMPHANT (*Swenson*)—A new smoky of deep chocolate tones. About eight large flowers open. Seems to be good in every way. (L. 3 for 15c; M. 3 for 10c; S. 5 for 10c; Blts. 25 for 20c.)

TAMAROA (*New Zealand*)—A brownish orange shade, flaked deeper, ornamental throat. (L. 1 for 25c.)

TANGERINE (*Morrison, Australia*)—A glowing orange, tall and graceful. Very fine. (L. 3 for 15c; M. 5 for 20c; S. 10 for 20c; Blts. 25 for 10c.)

TAKINA (*Burns, N. Z.*)—Another mammoth variety. Some growers report this to be even larger in length of spike and size of flower than Miss New Zealand. Color, rosaline purple. (L. 1 for 10c; M. 3 for 15c; S. 5 for 15c; Blts. 25 for 10c.)

TUTANEKAI (*Dooney*)—Orange ochre, flaked brown. Yellow throat. Very attractive and different. (L.

2 for 15c; M. 2 for 10c; S. 4 for 10c; Blts. 20 for 10c.)

VAGABOND PRINCE (*Palmer*)—Color is an unusual iridescent garnet brown lighter in upper throat and with a small blotch of glowing flame scarlet on lip petal. 8-10 well placed medium sized blooms open at a time. Very odd and distinct and with gorgeous color. Attracts at once everywhere shown and is bound to be one of the most popular varieties in existence. (L. 3 for 15c; M. 3 for 10c; S. 4 for 10c; Blts. 25 for 10c.)

WENONAH—Kinyon introduction for 1940. (75 to 80 days.) Salmon pink. Winner of the American Home Achievement Medal, The Michigan Horticultural Society Medal, Michigan Gladiolus Society Certificate and the honor of being the highest scoring seedling at the Michigan Gladiolus Society Show. A most dependable performer in every way. Wenonah will open 10 to 14 wide open blooms closely placed but not too crowded. A 4 ft. spikehead in perfect harmony. Fast propagator and every bulblet germinates. (L. 1 for 80c; M. 50c; S. 25c; Blts. 3 for 25c.)

WAIANAWA—Medium blue flecked darker at the edges; lighter toward the throat. Nice new addition to the "blue" class. (L. 50c; M. 30c each.)

WINALL (*Both*)—Tall light lilac blue. Looks promising. (L. \$1.00 each; M. 75c each; Blts. 15c each.)

WHITE SPIRE (*Kinyon*)—Wentworth's description: "A tall growing variety, the tips of the spikes standing 4 to 5 feet from the ground. The florets are perfectly placed, the 5-inch blossoms neither

crowded nor widely spaced on the stem. The petals are chamois-like in substance, being thick and resilient. The stems are heavy and will hold upright 8 massive blooms open at once. The dark green leaves are broad and straight. The white of this variety is most lovely, being a pure glistening white with no markings. The long, tapering spike head will carry 18 to 24 buds. The spike may be cut in tight bud, for shipping, and will open to perfect size and condition. Germination and propagation qualities are excellent." (L. 1 for 40c; M. 1 for 20c; S. 10c; Blts. 20 for 40c.)

WURTEMBERGIA (Pft.) — A brilliant scarlet with conspicuous cream blotch. A basket of this at the New York State Fair attracted much attention and enthusiastic comment. (L. 3 for 15c; M. 5 for 15c.)

WINGS OF SONG (Ellis) — Large pink with white throat. Won first at E. S. G. S., also won first at N. Y. State Fair, 1938 and 1939. (L. 50c each; M. 25c each; S. 15c; Blts. 100 for \$1.00.)

WASAGA (Palmer) — Beautiful frilled apricot buff. Very choice. (L. 3 for 10c; M. 4 for 10c; S. 6 for 10c; Blts. 50 for 10c.)

ZAUBERFLOTE (Pf.) — Peach with vivid red blotch. Spikes are always straight, carrying 7 to 8 large flowers of good substance. A good healthy grower and propagator. Will become one of the leading cut-flower varieties. A great improvement on Mrs. Frank Pendleton. (L. 1 for 10c; M. 3 for 15c; S. 3 for 10c; Blts. 30 for 10c.)

ZAUBERLIN (Pf.) — An early ruffled yellow. New. A beautiful decorative. (L. 3 for 15c; M. 3 for 10c; Blts. 25 for 10c.)

ZILLAH (Parkman) — A strong growing yellow, with 8 out at one time. Fine for early cut flowers. (L. 3 for 15c.)

ZUNI (Mitsch) — A very rich colored smoky glad, very delicately and evenly ruffled. This new glad is one of great promise, not as large florets as Bagdad, but more beautiful. (L. 2 for 30c; M. 3 for 20c; S. 2 for 10c; Blts. 20 for 25c.)

CHOICE MIXTURE

Consisting of named varieties (not labeled).

All colors and shades. (L. 100 for \$2.50; M. 100 for \$1.50; 25 at the 100 rate.)

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SPECIAL PREMIUM

This year I am giving a special premium to all who send me an order for \$2.50 or more before March 1. I have some very choice seedlings that have not yet been introduced. I will send you one or more of these, besides the usual extras. The value of these seedlings will be anywhere from \$1.00 to \$5.00 each when they are introduced.

CAN WE HELP YOU?

Some of you who have not been growing the modern gladiolus may not know just what to order. While we would much rather you would make your own selections if possible, we could select for you if you will tell us some of the colors and shades you like best—also size of bulbs (medium and large only). No order for less than \$1.00, *please*. We can give some better values when we do this, as it gives opportunity to select those varieties we have in large quantities. The varieties are to be labeled separately just the same as though you selected them. Of course, we have a fine mixture of many choice varieties not labeled as per catalogue that cost still less and are just as satisfactory where one does not care to know their glad by name.

Our prices are as low as consistent, quality considered. There is just as much difference in glad bulbs as anything else in the line of seeds you may buy. This does not mean that you must pay exorbitant prices for good bulbs. Our bulbs are as good as you can buy at any price. One of the greatest mistakes the average buyer is liable to make is to purchase bulbs that have been forced to the limit in order to make a grand display. Such bulbs seldom repeat. I have a great many customers tell me that their flowers were better than mine. I figure that it is a better recommend than to have them say that they could not get as good flowers as I showed them. Of course, you may grow a poor crop from good seed, but you cannot produce a good crop from poor seed.

OUR GUARANTEE

If, upon examination, bulbs are not satisfactory, return them and your money will be refunded. Our guarantee does not mean that we are in any way responsible for any failure due to weather conditions or insects. However, if you have any complaint at blooming time, just send it along to us and we will try and do our part.

Visitors Are Always Welcome

**Watch for Our Signs Two Miles West of
Elbridge on Route 5**